

## **Greek Peak Board Minutes**

**10/17/22**

Upper Clubhouse

6 p.m.

**Board members in attendance:** Brian Boerman, Sheri Freemantle, Rebecca Vonbergen, Todd Shilliff, Amy Derito, George Tamborelle, Josh Finn, Karl Granroth, Jeff Rachlinski

**Others in attendance:** Mo LaFalce

**Board members not attending:** Kim Gorey

1. September minutes approval
  - a. Tabled until next month because board didn't receive minutes.
  
2. New clubhouse
  - a. Brian met with Wes from Greek Peak to see if they will support our efforts to build a new clubhouse. Wes thinks we will need more money than we expect.
  - b. The bridge is a major issue. It's more important for patrol because ambulances need to drive over it. The mountain and ski patrol will need to work that out.
  - c. Wes said don't have your heart set on a single location. He has suggested the parking lot?
  - d. They are committed to rebuilding the A-frame if they have continued financial success.
  - e. Needs site plan, evaluation of sewer and electrical assessment
  - f. A survey of a 6-acre site with a topographical study would be \$2500. Leave benchmarks with property boundaries and water flow. This is separate from the drawings that the board already approved.
  - g. Permitting issues: stormwater retention, setback from stream
  - h. The sewer will be an issue. Does it the sewer system here have enough capacity for a new building?
  - i. What are the tax implications of building?
  - j. Brian: We need to form a committee to support this undertaking. If you want to be on the committee, let Brian know. He is also going to approach club members who aren't on the board.
  - k. Wes said we should have 50 percent of the project cost in cash first.
  - l. Jeff: It's unlikely the A-frame will be available in future years because the building will either fall down, or the mountain will renovate it and our rent will go up.
  - m. Brian will ask his engineer contact Aaron Weiss to do the site plan.
  
3. Program Director Report – Mo
  - a. Still hoping to hire a few more coaches. Working on recruiting holiday camp coaches.
  - b. ICART – Inter Collegiate Alpine Race Training: Mo found a possible coach who can commit to one day a week. He is open to being a mentee at our practices before he starts. Amy with will work with Mo to set a pay rate for him.

- c. Coaches salaries: Last year, Mo and Brian came up with a new payroll structure for our coaches. Salaries were based on level of certification. We pay at a half or whole day rate, calculated based on an hourly wage. Coaches assistants making \$13.50 an hour.. New coach with no certification making \$15 an hour. It went up from there. As of December 31, minimum wage will be \$14.20 an hour. That is about a 5.5% increase. Mo and Brian proposed increasing all day rate salaries by 5.5 percent to avoid wage compression. Night rate was already higher, and would stay the same. Brian estimates this would cost the club an extra \$3000 this year.  
Jeff moves to support salary increases. Karl seconds. Unanimously approved.
  - d. U10/12 race schedule is almost finalized. Lab has a new program director who is not yet up to speed. Mo has sent welcome letters and race schedules to other groups.
  - e. Kandahar is still up in the air. Most likely we will be at McCauley March 18-19.
  - f. Two new certified officials. Kimberly and Karl (Chief of course).
  - g. Homologation is underway. We agreed tower 14 would require double net and everything else will be up to the course setter.
  - h. Want to send a coach to a clinic at the OTC and want to bring in an in-house trainer. Mo doesn't have cost estimates yet.
  - i. Educational NYSSRA event at the beginning of October with Skillsquest Fitness Testing. It's a strict test and it was challenging.
  - j. Second round of dryland coming in November.
  - k. Report cards: Mo would like to come up with a new format that doesn't take so long to fill out. Mo is not a fan of report cards, but she will try to create something that parents will find useful. Karl suggested conference instead of report cards. Board likes this idea. The board agrees this would be useful, targeting for twice a year.
4. Cost of access to Ski Racing
- a. Ski Racing Media is doing a series on the cost of ski racing.
  - b. U.S. Ski and Snowboard costs are expensive. Officials' fees are expensive. Membership fees are expensive.
  - c. If we hosted Kandahar, it would save the club and families a lot of money.
  - d. Jeff would like Lab, Song and Greek Peak to allow racers to ski once or twice at each mountain for free.
  - e. U16 is the most expensive age group. U10/12 can be more affordable. U16 is a time when you start losing kids and the finances support that.
  - f. Josh: The club made changes at the end of last year. Could we do more for athletes who advance?
  - g. Brian: The family membership fees raised in 2018 to pay for rent.
  - h. We have 77 returning and 14 new families. We could reduce the \$150 family fee to \$100.
  - i. Mo: Right now we don't require members to be NYSSRA and US Ski and Snowboard memberships unless kids are racing. If they want to do any sort of NYSSRA project or race, they would need memberships. Also, Song doesn't have the right insurance to do this.

- j. For post season races, we currently pay coaches salaries, but families have to pay coaches travel expenses. Mo proposes setting aside a budget every year that rolls over.
  - k. Brian distributed up-to-date budget.
5. GPSC Swap – Jeff
- a. Successful swap, we made 90 percent revenue of last year.
  - b. We need a new scanner system. We have to scan inventory on the way in and out. Vendors are more erratic with their numbering.
  - c. Worried about security increasingly because as the swap grows, we are more of a target. This year, a guy switched a ticket and got a set of \$500 skis for \$100.
  - d. We are no longer competing with the swap in Syracuse.
  - e. Overall, the level of volunteering was fine. The thin points were lugging skis in Saturday evening. Sunday afternoon we needed more people. Friday was 75 percent of last year, Saturday was bigger than last year.
  - f. Mud Sweat and Gears reduced the amount they are sending. Suburban brought more skis this year.
  - g. Our biggest market is entry level skis.
  - h. Two bikes sold, \$400 each.
  - i. Consignments were 6 percent of our sales, which was way up. We are always missing quite a bit of consignment stuff. I'm worried that is our only measure of theft. Vendors don't report theft to us. Is any of this influence by being outside? Definitely, but we don't have space.
  - j. Mo: What if we bought ten neon shirts that said "security."
6. Hill committee
- a. We need to dig a trench to buy a timing wire from the junction box to the timing building. We could hand dig it. We could get a trencher. Should make sure this is safe.
  - b. George: Can we buy a couple of grills?
7. George provided sample radio vests. We will talk about it next time.

Rebecca makes a motion to adjourn. Jeff seconds. Unanimous approval.